

Amsterdam,
January 9, 2025



Dear Fernando Garcia,

Thank you for considering OEMbikes as your partner for the Wroclaw tender. We would be very happy to provide bikes for this project, just as we successfully did for MEVO project in Poland. However, we must highlight that the delivery time indicated in the tender specifications is not realistic—neither for us nor for any bike supplier.

To provide clarity, here is an explanation of the factors that make a 60-day lead time unfeasible:

1. **Frame and Customized Parts Production:**
Critical components like frames, handlebars, fenders, chain guards, and baskets require sourcing and manufacturing. The supply of raw materials alone can take **15–45 days**, depending on availability and supplier timelines.
2. **Production Time:**
Manufacturing the components and assembling them into usable parts takes **30–45 days**, considering the intricacies of customization and quality standards.
3. **Quality Control and Loading:**
A rigorous quality control process followed by container loading requires an additional **5–15 days** to ensure the product meets specifications.
4. **International Shipping:**
Shipping parts from production facilities to Europe involves **55–65 days** in transit, including potential delays due to weather, port congestion, or other unforeseen factors.
5. **Customs and Unloading:**
Clearing customs and unloading the shipment at the destination can take **5–10 days**, subject to local regulations and port efficiency.
6. **Assembly:**
Assembling bikes takes significant time. With an average capacity of **100 bikes per day**, completing 1,000+ bikes would require at least **10–12 working days**, excluding potential downtime.
7. **Final Logistics:**
Transporting the assembled bikes to their final destination requires an additional **5 days** on average.

In total, these steps result in a lead time ranging from **125 to 180 days**, assuming no significant delays. While we are committed to optimizing timelines wherever possible, these processes are integral to delivering high-quality, customized sharing bikes tailored to your needs.

We value our partnership with Inurba Mobility and are eager to collaborate with you on planning and executing this project within achievable timelines. Please let us know if you would like to discuss this further.

Best regards,

A handwritten signature in blue ink, appearing to read "Nick Hielckert".

Nick Hielckert

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